



THE QUARTERLY COMFORT



There are many challenges that your customers will face when building their dream home. Dunlop Flooring's newest product range offers the latest trends at affordable prices, so your customers won't have to sacrifice the luxury of choice. The Frontier Design Flooring collection is available in Hybrid and Dryback for easy installation and maintenance.

Moving to a new home can be both exciting and terrifying. It is hard to leave a place that has created so many cherished memories but as one door closes another is sure to open. In September 2019, Dunlop

Flooring said farewell to Sunshine as our Head Office began operation in Truganina.

The Dunlop Flooring family looks back on the past 50 years at Sunshine with great pride. We are proud of our humble beginnings as solely an underlay manufacturer. We are proud of the strong bonds we have built with our loyal retailers. We are proud that our family has continued to grow and flourish.

Join us in celebrating the history of Dunlop Flooring as we enter our next chapter.

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Dunlop Flooring
380 Dohertys Road,
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dunlopflooring.com.au

Customer Service
1800 622 293

Goodbye Sunshine, Hello Truganina!

Our Head Office Has Moved

We are excited to announce that our national head office has relocated to a newly built office and warehouse space in Truganina, Victoria.

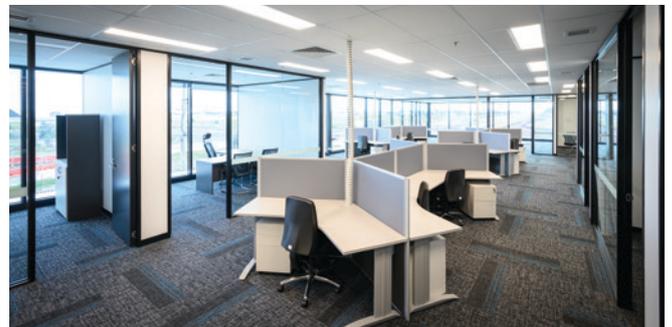
Dunlop has been operating in Australia for the past 50 years, and has occupied our head office and Victorian manufacturing site at Sunshine since 1982. Whilst we have formed so many fond memories during our 37 years at our Sunshine plant, we are excited to usher in a new era for Dunlop Flooring.

With our new site comes the opportunity to reinvigorate ourselves, our processes and our outlook; to provide our customers with top notch service and quality products.

The Truganina site offers us a significant increase in warehousing space, meaning that we can keep more stock so that you aren't kept waiting for the products you want. With the transition of our underlay manufacturing equipment to our Wetherill Park plant (NSW) we now boast the space for a flooring sample workshop. Here we can produce more sample items in-house and get them to our customers faster than ever. We have a dedicated sample storage warehouse, meaning we can keep greater stock of the items that our customers need.

Our increase in space has also meant that we now have room for a showroom for us to exhibit our beautiful (and comfortable) flooring and underlay products. This is still a work-in-progress so watch this space for any showroom updates.

If you're in the area, please touch base with your friendly Dunlop sales representative to arrange a time to visit our new site and celebrate this exciting new chapter in Dunlop Flooring's rich Australian history.



Perth ATFA Trade Night

Dunlop Flooring are proud to be members of the Australasian Timber Flooring Association (ATFA) and to participate in trade nights such as the one run in Perth last month.

These events provides us with an opportunity to learn about the latest trends in the timber flooring industry as well as brushing up on our expertise on installation, care and maintenance procedures. It's also a chance to simply enjoy the company of our hard-working peers.

Donna Finn and Charlotte Baker, our amazing WA team, participated in the 2019 Perth ATFA trade night. They showcased our beautiful Hearridge Engineered Timber Collections: Riviera Oak (5G click) and Woodland Oak (tongue and groove). The team also met the special guest speaker of the night,



Willie Rioli who plays for AFL's West Coast Eagles.

If you're interested in learning more about our Hearridge Engineered Timber collection, please get in touch with your local Dunlop Flooring representative or contact our customer service team on **1800 622 293**



Dunlop Flooring on Channel 10

Healthy Homes is a popular Australian TV program that is aired on Channel 10. Every week hosts Walt Collins and Dani Wales travel across the nation to improve the homes of everyday Australians. Walt and Dani are gurus when it comes to trends and technology.

The folks at Healthy homes are all about smart choices when it comes

to building and renovating, which is why they have featured Dunlop's Springtred Ultimate Underlay in their season 7 finale. With a 10mm thickness, Springtred Ultimate provides great luxury and softness.

You can check out the episode on healthyhomesaustralia.com.au (Season 7 Episode 6).

Running to Make a Difference

Breast cancer is the most common cancer affecting Australian women. In 2019, it is estimated that 19,371 women and 164 men will be diagnosed with breast cancer, an average of 53 people every day.

The lovely ladies at Dunlop Flooring have made it an annual tradition to participate in the Breast Cancer Network of Australia's (BCNA)

'Carman's Women's Fun Run'. This year is no exception and we want to make it the biggest one yet! For the third consecutive year, Dunlop will be putting on our runners and sweatbands to support the great cause. Help us reach our fundraising target of \$700 by donating using the link below:

bit.ly/CarmansWomensFunRun





Frontier Design Flooring

Flooring for everyone

Frontier Design Flooring products are created to bring you the latest in fashionable colours and quality construction at an affordable price. The three ranges will allow for you to assist your customer in creating their dream interior.

Frontier is designed to allow maximum versatility of application through carefully chosen specifications. This will allow the products to be installed in a broad range of settings, whether large or small, residential or commercial, including wet or dry areas.

All the products in the Frontier Design Flooring portfolio are impervious to the effects of moisture and feature simple and reliable installation systems, ensuring long-term performance and customer satisfaction.

Explore the ranges:
frontierdesignflooring.com.au

New Toaster Stand Now Available!

We are excited to introduce our new display stand. Our new toaster stand is designed for retailers that want to give their store a modern look but are tight on space.

The basic toaster stand is available with 8 or 12 panel slots to suit ranges in both our Frontier Design Flooring and HeartrIDGE. The simple design allows space for your corresponding brochures and a header card for the brand.

Give your customers the best shopping experience and order your stand today! Contact your Dunlop Sales Representative for more information. You can also order your new stand on dunlopflooringonline.com.au.



Project Highlight

Before and After Childcare Centre Transformation

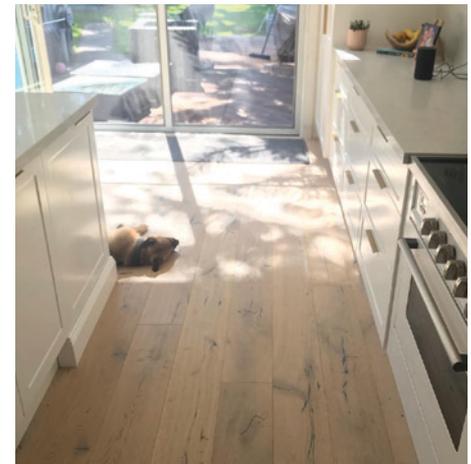
Another project from Oh Yeah Floors! This time round, it's our Dryback Vinyl Plank in Sahara Dune in their amazing transformation of this Childcare Centre.

Our Sahara Dune adds the look of natural timber to any room. The added bonus is that it is also easy to clean and maintain which makes it perfect for educators to stress less over mess.



Social Share Home Renovation

A happy customer has shared their home renovation progress with us on Instagram. They went with our Engineered Timber, Rustic oak in White Smoke. The dusty pinks and blues of their furniture are well complemented with White Smoke's subtle tones.



Completed a project using our products?

We love seeing our products become a part of a customer's home. Send us through photos and you can be featured in our next newsletter and on our social media pages!

Email your photos along with your social media handles to our Customer Service team on customerservice@dunlopflooring.com.au

Welcome to the Dunlop Family!



Andrew Rich

Andrew joins the Dunlop family as our National Sample Coordinator. With a wealth of experience ranging from remedial massage therapy to fitting and turning, Andrew has proven to be a jack of all trades. After completing a Bachelor of Health Science Nursing, Andrew spent time as a registered nurse in an emergency ward. As a family man, Andrew loves to spend time with his twin boys, James and Zen. Other interests include martial arts, bush walking and camping.

Mitul Patel

As the newest member to join the Dunlop team, Mitul is stepping into the VIC Dispatch Team after working at Bunnings Warehouse for the past 7 years. Throughout the course of his employment at Bunnings, Mitul developed a passion for tools and DIY renovations around the house. Mitul's ideal night is reading an interesting novel and most memorable weekends have been camping with all his friends.



Luke Tanner

We are thrilled to introduce Luke who joins the Dunlop team as VIC Dispatch Officer. Luke joins the team after working for Qantas Freight. As the leading hand for many years, Luke has gained expertise in the field of operations and logistics. Outside of work, Luke has recently married his high school sweetheart and is looking to start a family. Luke also enjoys fishing, camping, video games and spending time with friends.



Congratulations Emma Hall!

You may recognise Emma as a member of our Customer Service team for the past two years. Emma is stepping out of her comfort zone to take on the challenge of her new role as a VIC Sales Representative. Emma started working at Dunlop in 2017 with 12 years' experience in the airfreight industry which instilled an attention to detail. With her unique skill set and can-do attitude, we are certain Emma will excel in her new position.



2019 AFL & NRL FOOTY TIPPING COMPETITION WINNERS!



1st Place

Jeanette Henderson
Rockingham Carpet Court, WA



2nd Place

Gary Waddell
Victoria



3rd Place

David Dando
Freijah Floorcoverings, VIC



1st Place

Gary Lally
Victoria

2nd Place

Richard Dawson
Narre Warren Floorworld, VIC

3rd Place

Albi Mastellotto
Dubbo Carpet One, NSW



DFO Dunlop Flooring Online

This self-service portal is your gateway to a number of useful online services for your business. It provides easy and convenient access to the latest information and allows you to conduct transactions with us in a secure online environment.



Fire Rating & Test Certificates



Recycling Pick Up



View Past Order History



Thermal Property Specifications



Credit Claim Requests



Acoustic Rating & Specifications



Technical Product Information



Point of Sale Requests



Price Lists



Footy Tipping



Create Underlay & Hard Flooring Orders

To access the portal log onto dunlopflooringonline.com.au or, to register, call Customer Service on **1800 622 293**.

We want to hear from you!

We're always on the lookout for content to be featured on our social media pages and in the next issue of The Quarterly Comfort.

If you have a project you would like to share, send us your story and images to our Customer Service team on customerservice@dunlopflooring.com.au

We're on Social Media!

Don't forget to follow our **Dunlop Flooring**, **Dunlop Underlay** and **Heartride** social media pages to keep up to date on the latest trends, news and product imagery.

